



February 20, 2020

F. Doyle Skeels, Treasurer  
Portsmouth Yacht Club  
P.O. Box 22425  
Portsmouth, NH 03802-2425

RE: Term Sheet – Pier Project

Dear Doyle:

We are pleased to provide you with the following preliminary financing terms and conditions, subject to approval by the Bank's loan committee, as follows:

- BORROWER:** Portsmouth Yacht Club
- GUARANTORS:** NONE
- LOAN TYPE:** Commercial Revolving Line of Credit
- LOAN AMOUNT:** \$100,000
- PURPOSE:** Support ongoing needs of the organization
- TERM OF LOAN:** On demand, but subject to review on an annual basis
- INTEREST RATE:** Wall Street Journal Prime rate minus 0.50%, floating (today's rate would be 4.25%)
- BANK LOAN FEE:** \$500 documentation fee
- REPAYMENT SCHEDULE:** Interest only monthly, principal on demand
- COLLATERAL:** Unsecured
- PREPAYMENT PENALTY:** NONE

**DEPOSIT**

**RELATIONSHIP:** Borrower shall continue to maintain a comprehensive business deposit relationship with First Seacoast Bank during the term of the loan.

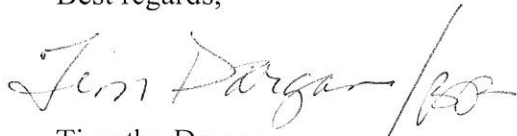
**OTHER TERMS**

**AND CONDITIONS:** 1. Receipt of 12/31/2019 financial statements, and annually thereafter.  
2. Bank to require a certificate of vote from the club Secretary documenting approval of the loan and the authorized officers to sign the loan documents.

The above proposed terms and conditions are provided for discussion purposes only and do not constitute an offer, agreement or commitment to lend. The actual terms and conditions upon which the Bank might provide credit to the Borrower(s) is subject to satisfactory due diligence, credit approval, satisfactory review of documentation and such other terms and conditions as determined by the Bank.

Please give me a call at your earliest convenience to review the preliminary terms and conditions. I look forward to speaking with you soon.

Best regards,

A handwritten signature in cursive script that reads "Timothy Dargan" followed by a stylized flourish or initials.

Timothy Dargan  
Sr. Vice President

TD/pb